



Selection. Solutions. Simplicity.

## News Release

FOR FUTURE RELEASE  
March 18, 2010

FOR MORE INFORMATION, CONTACT:  
Brian Schmid  
Marketing Coordinator  
913-667-8550  
brians@eiko.com

### **EiKO Doubles Warehouse Size**

SHAWNEE, Kan. – EiKO, Ltd. is more than doubling its warehouse size at its global headquarters.

Despite hard times for the commercial lighting industry, EiKO sales grew during 2009 to the point where its current facility no longer met its needs.

Executive Vice President Rick Roberts said, “We’ve seen a significant increase in business during a time when the overall lighting business declined. To keep pace with the increased inventory demands and to continue to deliver product quickly, we needed more space.”

This addition continues EiKO’s distribution expansion across the country in the last several years – new distribution centers include Reno, Nev. and Pennsauken, N.J. The locations allow EiKO to offer 95 percent of the country two-day delivery times via standard ground shipping.

“This addition will help ensure we continue to provide high fill rates,” Roberts said. “We’ve grown this much by ensuring our customers’ profitability, and that includes giving them access to our full line with reduced ship times.”

### **About EiKO**

Based in Kansas City, EiKO Ltd. manufactures and distributes an extensive range of lighting products sold through multiple distribution channels internationally. EiKO is committed to providing its customers with a selection of innovative products, customized solutions and simplicity of doing business. With offices in Canada, China, Europe, Ireland, Korea and Taiwan, EiKO has a global presence in the lighting industry.

###